

McKinsey Implementation – (Senior) Banking Implementation Coach - Greater China

Overview

McKinsey & Company is a leading international management consulting firm, with over 104 offices in more than 60 countries, helping large organizations address their strategic challenges. Our mission is to help our clients make positive, lasting, and substantial improvements in their performance.

McKinsey Implementation (MI) is a rapidly growing, global capability for McKinsey & Company. It provides distinctive end-to-end support to ensure our clients deliver and sustain the full benefits of McKinsey's recommended change in their business.

Detailed Description

McKinsey Implementation is aligned with, and complementary to our consulting services and from our first involvement in a project, the team is on the ground, ensuring that implementation success is a priority. We engage at a deep level across our clients' businesses, working in small teams to build the capabilities, systems, and processes needed to deliver bottom-line results with an aim to ensure those results will be sustained. Our work is about coaching and delivering lasting outcomes.

Due to outstanding growth globally and here in Greater China, we are seeking talented individuals to join our team. Our consultants are based in Shanghai, Beijing, Shenzhen, Hong Kong and Taipei; however our work is national with travel to our clients' sites.

In addition to being outstanding analysts, our consultants are pragmatic and empathetic individuals who listen to our clients' concerns and bring out the best in the teams. You will need the confidence and ability to build very strong relationships with clients and, using coaching skills, influence teams to deliver excellent results.

Being part of the McKinsey Implementation team as an Implementation Coach provides you with challenging opportunities, some of which include:

- Active involvement in projects including the delivery of complex analyses, metrics and sustained client engagement at all levels of an organization
- Delivery of impactful results on critical issues currently experienced by leading businesses
- Building on client capabilities by encouraging our clients to achieve successes beyond their expectations
- Delivery of sustainable changes which incorporates McKinsey's latest thinking
- Gaining powerful experiences across a number of industry sectors

This is an outstanding opportunity if you are seeking a role that develops your career in a forward thinking organization. In return for your commitment and expertise we provide a collaborative environment in which you are able to connect with like-minded individuals to achieve your professional and personal goals.

Desired Skills

We are keen to hear from you if you have the qualifications in one of the areas listed below:

- Looking for people of various seniority levels, but with at least 3 years' experience (5-15 years preferable) in a multinational bank or consulting firm and spent time in a management role
- Experience in strategic project planning, business process revamp, pricing control, Retail/SEM banking sales or service transformation (incl. frontline rollout), digitalization, HR and IT will be highly preferable
- Bachelor's degree, and preferably an advanced degree, from a reputable institution
- Superior problem solving and analytical skills
- Strong people skills and an ability to engage all levels of the organization
- Extensive experiences in rolling out and managing large-scale implementation projects
- Comfort with extensive travel (4-5 days a week)
- Strong persuasive communication ability for both written and verbal in Mandarin and English

For any interests, please email MI_GC_Recruiting@mckinsey.com