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浙江大学 MBA 新动力班(全日制英文 MBA 项目)致力于培养具有国际视野、创新能力、创业精神、社会责任的创新型、领导型人才。项目设计立足于浙江大学管理学院"商学+"教育生态系统,着眼于全球数字经济和人工智能发展趋势,通过设计基于企业生命周期的职能化必修课和以数智创新为导向的模块化选修的双轮课程,融入数智时代的新管理理论、科技洞见和人文精神,扎根数字经济下本土实践,面向全球,引入融通中外的新概念、新范畴、新表达,培养学生敏锐的商业思维能力和积极承担社会责任的领导力。同时项目致力于打造全过程产教融合的培育模式,通过行动学习、创新实践、创业加速等模块,培养引领中国发展的健康力量。

Digital Intelligence Innovation MBA Program (full-time) is designed to cultivate future leaders with global perspective, innovative capability, entrepreneurial spirit and social responsibility. The program is in line with "Business Plus"—a unique model put forward by ZJU MBA, incorporating management theories, pioneering technology and cultural awareness into the curriculum in light of global digitalization and artificial intelligence. The program seeks to enhance your practical skills through Action Learning, innovation and entrepreneurship projects and internship opportunities.





融合产教,探索未来

Integrate Knowing with Doing and Explore the Future

邀请五百强企业高管分享管理经验,解密理论与实践如何相辅相成、动态演进 涵盖未来技术趋势和企业发展模式,探索大变革时代如何提前布局、抢占先机

Align your career path with input from clinical professors and industry leaders from Fortune 500 in an ever-changing business landscape.

Bridge the gap between academic theory and practical components as you experience Action Learning Module in partner corporations.

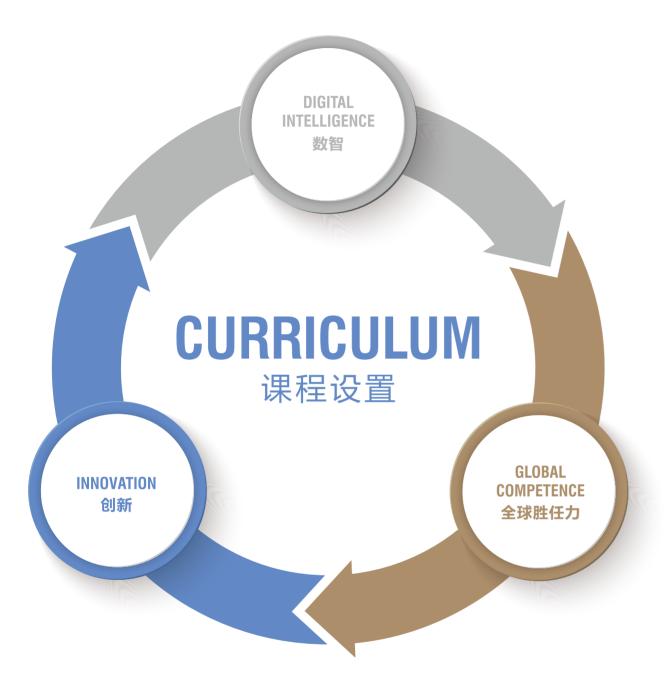
拓展网络, 共谋发展

Expand Networks and Forge New Paths

在海外交换、短期访学和跨国商赛中,多维度、多视角深入思考真知灼见 在浙大 MBA 同学、校友社群里,收获机遇,与近九千名商界精英共成长

Participate in our overseas exchange, short-term programs and start-up competitions via the School's network of top business schools.

Connect and prosper with a dynamic MBA community of more than 8000 business leaders.



课程模块以数字化和人工智能发展为背景,设计了基于企业生命周期的职能化必修课和以数智创新为导向的模块化选修课的双轮课程体系。一方面项目以企业生命周期为主线,囊括不同阶段企业经营管理基础技能和管理能力,另一方面以数智模块、创新模块、全球胜任力模块特色化模块探索未来技术趋势和企业发展模式。



基于企业周期的职能化必修课 Management Core

战略管理 Strategic Management	营销管理 Marketing
商务统计分析 Business Statistical Analysis	运营管理 Operations Management
管理经济学 Managerial Economics	领导力与组织行为学 Leadership and Organizational Behavior
公司财务 Corporate Finance	创新与变革管理 Innovation and Managing Change
企业家精神 Entrepreneurship	企业社会责任与伦理 Corporate Social Responsibility and Ethics

数智 Digital Intelligence

商业分析前沿和智能决策 Frontiers in Business Analytics and Al Decision Making

数字化战略协同管理 Digitalized Strategic Synergy

区块链技术与应用 Blockchain Technology and Applications

数字时代品牌管理 Brand Management in Digital Age

创新 Innovation

设计思维 Design Thinking

零碳创新 Corporate Innovation and Strategy for Carbon Neutrality

技术领导力与知识产权保护 Technology Leadership and Intellectual Property

全球胜任力 Global Competence

国际商务 International Business

国际商法 Business Law

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学生感言



符策韬 2022 级全日制英文 MBA 学生

"诸位在校,有两个问题应该自己问问,第一,到浙大来做什么?第二,将来毕业后做什么样的人?"带着数年工作历练后沉淀下来的疑惑和期许,相信很多像我一样的职场人对于竺可桢老校长的"二问"有着更深的体会。在报考浙大全日制英文 MBA 项目前,我并不完全明确自己的期望和目标,如同漫天繁星中一个微弱的光点。但这一年在求是园的学习和成长中,我逐渐发现了自己的职业方向和人生追求,找到了难能可贵的同学情谊。在这里,光点连成一片,成为耀眼的星芒。

在浙大全日制英文 MBA 项目中,我一方面学习了许多关于商业管理和领导力的知识,例如市场营销、财务管理、组织行为学等等,另一方面了解了全球行业环境与战略,同步全球数字经济商业实践和我国前沿科技发展的脉路。这些知识为我提供了一个全面的商业视角,使我能够更好地理解中国企业的国际化战略决策和管理方式。除了课程知识,我还有机会参加各种名企参访、校友论坛、名师讲座等丰富的课余活动,有与近 20 个国际知名院校商学院的海外交流机会。这些活动不仅加深了我的商业理解,还拓展了我的社交和沟通技能,以及建立了宝贵的人际关系。

在浙大全日制英文 MBA 项目中,我最大的收获是领导力的培养和前沿趋势的了解。通过职业规划咨询、团队合作、领导演练和个人反思,我了解了自己的领导风格和能力,并学会了如何更好地管理和激励团队。这些技能不仅在职场中有用,也对我个人的发展有着重要的影响。在老师和校友带动下极大的提升了我的个人眼界,了解到半导体、人工智能、新能源、ESG 等前沿概念和产业发展趋势,更好地做好个人定位,积极投身于推动中国高质量发展的伟大事业中。

感谢浙大全日制英文 MBA 项目让我有幸成为"浙大人",让追求真理,忠于真理的"求是"精神也成为了我一生追寻的目标,虽不能至,心向往之。浙大全日制英文 MBA 项目对我的职业和个人生涯都有着深远的影响,我将继续运用所学知识和技能,不断探索和成长。我相信,这两年的学习和成长将成为我职业和人生中的宝贵财富。

在软件行业工作了四年后,总感觉人生缺少了点什么。在百年之未有大变局的大背景下,中国的逐渐崛起,让我想更系统地站在世界的角度了解文化与商业,放眼全球而非安于一隅。在工作中与高层交谈时,知识储备、思维方式的不足又强化了我继续学习的决心。此时,浙江大学全日制英文 MBA 项目走进了我的视野。

初入全日制英文 MBA 项目,我好奇又忙碌。人力、营销、财务、人文等各类的课程与学科前沿讲座比比皆是、各行业企业参访行程、社团活动、课外活动让我应接不暇。全英文的授课模式,来自制造业、金融业等同学的不同视角的讨论都使我受益匪浅。

开学半年,现在的我更专注与坚定。全日制英文 MBA 项目中,国际商法、零碳创新、商业分析前沿和智能决策等课程不仅在思想上影响我,使我逐步站在全球的角度,去比较不同国家之间的差异,了解当前国际热点。还让我学习到如何运用专业的工具和方法分析解读数据,预测趋势。

人生的高度取决于思想的高度,生命的广度在于广纳博采,勇于践行。作为一名全日制英 文 MBA 学生,我希望通过在浙大的学习,秉承浙大求是创新的校训,在优秀的老师、同 学的影响下,成为扎根于数字经济下,面向全球的本土实践者,成为引领中国发展的健康 力量,为中国崛起出一份力。



李梦云 2022 级全日制英文 MBA 学生



陈 荣 2022 级全日制英文 MBA 学生

As a Chinese American, I'm very excited about studying at Zhejiang University. Zhejiang University has a world-class faculty and talented students. There are countless professors who are leaders in their field and industry and students who have studied abroad and worked in the global fortune 500. The purpose of the GMBA program isn't only to foster leaders with an innovative mindset, but also to cultivate elites with the highest moral and ethical standards to make the world a better place.

During the open ceremony of the program, the students of GMBA class all agreed that "we are committed to sustainable development and the principle of benefiting society and others. The University has given us valuable knowledge that many others in society do not have access to. We promise we will not abuse the knowledge to obtain unethical gains; rather, we are dedicated to becoming a healthy force to create value for society. The knowledge passed to us is not just wealth but also responsibility. We strive to become the brightest stars in the silent sky and are dedicated to becoming a generation that Zhejiang University will be forever proud of."

By studying at ZJU, I wish I could gain valuable knowledge that will help me to achieve my career goal as well as to become a person who is truly useful to the society.

我本科在浙江大学学习材料科学与工程,毕业后便进入商业分析、数字营销和公益咨询领域。我的工科背景锻炼了我的逻辑思维和实证意识,但也让我认识到自己商业认知的碎片化和管理水平的不足。

再次回到紫金港,已过10年,碧峰门前的小路,树荫已经苍苍莽莽。"树木十年,树人终身"—都在浙大见证。在全日制英文 MBA 项目中,我得到了世界一流的教学资源和商业资源,并深入了解了市场营销、财务管理和战略规划等各个方面。

除了补充商业技能,全日制英文 MBA 项目也非常注重社会责任和可持续发展。意味着我们需要具备深厚的社会学、组织学、政策法律和公共管理等方面的知识,脚踏实地,为社会作出积极的贡献。

这里,我不仅有机会以行业领袖为导师、听到时代前沿的商业见解,还能与各种优秀的同龄人进行团队作业,他们有金融精英、创业达人、海归、公益人,也有歌舞创作才子。 在全球化视野下,我想我们应该牢记肩负起责任的使命,勇往直前,敢于实践,在失败面前保持乐观的心态,脚踏实地不断前行。一年后从这里离开时,相信已经是更好的自己。



何 妲 2022 级全日制英文 MBA 学生

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APPLICATION

招生详情

学制:2年

授课语言:英语

学习方式: 脱产全日制

获得证书: 浙江大学研究生学历证书和工商管理硕士学位证书

授课地点: 杭州, 浙江大学管理学院

Duration: 2 years
Language: English
Mode of Study: Full-time

Certificate: Master of Business Administration

Location: Hangzhou

Application Process for International Applicants

November-February: Online Application May-June: Interview

March- April: Document Review
July: Admission Result

- Application Form for Admission to Zhejiang University pasted with a recent photograph (white background, 35mm×45mmin in size). Applicants shall fill in and submit the application form via the online application system first, then print and sign the Application Form produced by the online application system. Link: http://isinfosys.zju.edu.cn/recruit/login.shtml.
- A photocopy of passport biographic page.
- Highest degree certificates (photocopy of original document or notarized copies) Documents in languages other than Chinese or English must be attached with notarized translations in Chinese or English.
- Academic transcripts during Bachelor's degree study, which must be original documents or notarized copies. Documents in languages other than Chinese or English must be attached with notarized translations in Chinese or English.
- Photocopies of English proficiency certificates (TOEFL or IELTS; Not required for English native speakers and applicants holding degree delivered in English).
- Personal statement in English. Word limit: 1500
- GMAT/GR
- Two recommendation letters in English with the referrer's business card/contact phone number and email address.

Once application documents are submitted, the Admissions Committee will shortlist the candidates for the interview. Overseas candidates will be interviewed either by phone or video conference. An interview invitation will be sent through the email provided in the application.

Application Deadline: February 28th,2025

For more information, please visit the admission website of International College Zhejiang University :http://iczu.zju.edu.cn/admissionsen/main.htm

(Early applications are encouraged, as offer of admission will be made on a first-come basis to qualified candidates.)

